

Work with a  
Texas REALTOR®

Now *that's*  
a smart move

Buying a home? These are expensive mistakes  
Texas REALTORS® have seen buyers make.

“Not getting a home inspection  
because the buyer wanted to  
save a few hundred dollars.  
Big mistake.”

“Assuming that the highest  
loan they are approved for  
means they can afford it.”

“Not getting a home  
warranty. The AC failed  
three months after they  
bought the house.”

“Making too low of an  
offer when really wanting  
a home, then losing it to  
others who made a fair  
offer.”

“Not realizing  
co-signing a loan  
for your son can  
tank your credit  
score.”

“Purchasing a  
cheap home and  
not understand-  
ing the costs to  
make it livable.”

“Not knowing  
about  
assistance  
programs for  
buyers.”

“Overlooking  
structural  
problems  
because the  
cosmetics of  
a remodel were  
so pretty.”

“Not shopping for  
a mortgage. Rates  
and closing costs  
can vary widely.”

“Offering much more than the  
market value of the home be-  
cause of multiple offers, then  
not being able to sell in a few  
years because they owed more  
than the home was worth.”

“Deciding they didn't want the home  
after the termination period. The  
buyers lost their earnest money.”



TEXAS ASSOCIATION OF REALTORS®